WEALTH MANAGEMENT SERVICES

LOISELLE FINANCIAL GROUP LLC

Our Approach

Since 1987, we have been helping our client's pursue their financial goals using *simple-to-follow* advice and traditional investments. Financial planning is not easy. But with a little discipline, we can help you pay off debt, invest in your future and possibly change the financial direction for your family for generations.

Financial Planning Services

We offer our clients a holistic financial planning approach to help them maintain overall financial health and manage multiple (and competing) financial goals. Whether it's a more comprehensive financial plan or a specific planning need, our services seek to align with your current priorities, including ongoing review and monitoring.

Investment Management Services

We understand your many investment needs and utilize timely and appropriate wealth management strategies to pursue both short and long-term goals. Holding ourselves to a fiduciary standard, we also provide expert, objective and independent advice, putting your needs and best interests first.

Financial Planning Packages

Essential Plan Get organized and set a course for your financial future	**Advanced Plan** A comprehensive approach to fully evaluate and prioritize your finances	**Full Service Plan** Take complete control of your financials and build legacy
Meetings: Annual	Meetings: Annual	Meetings: Annual (or more often as needed)
✓ Online experience ✓ Investment Review ✓ Retirement Planning ✓ Beneficiary Review ✓ Social Security and Medicare Analysis ✓ Goals and Values Review ✓ Behavioral Financial Coaching ✓ Goal Monitoring	**Essential Plan Plus:** ✓ Net Worth Statement ✓ Detailed-Cash Flow Planning ✓ "What if" Scenarios ✓ Multiple Goal Analysis ✓ Education Planning ✓ Risk and Insurance Analysis ✓ Roth Conversion Review ✓ Basic estate planning	**Advanced Plan Plus:** ✓ Wealth Transfer Scenarios ✓ Family Financial Education ✓ Stock Option Analysis ✓ Charitable Giving ✓ Business Planning ✓ Income Tax Planning and preparation ✓ Advanced estate planning
Initial Plan: $2,000 + *Ongoing Planning: $125/month*	*Initial Plan: $3,500 +* *Ongoing Planning: $200/month*	*Initial Plan: $5,000 +* *Ongoing Planning: $300/month*

Build Your Own Financial Plan

While many clients choose from one of our planning packages, we recognize that you may desire more customized support. We are pleased to offer ala carte planning services at $300/hour (2 hour minimum). Depending on your situation and needs, feel free to choose from the topic areas listed in the packages above, or choose your own focus area. Hours will be estimated and proposed on a project-by-project basis, prior to the start of any work.

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Investment Management Services

- Portfolio Review
- Investment Selection
- Rebalancing
- Gain/Loss Harvesting
- Time Horizon Analysis
- Risk Tolerance
- Asset Allocation
- Research

Wealth Management Fee Schedule

Account Value	*FP Bundle Fee Discount*
$100,000 – $249,999	1.15%
$250,000 – $499,999	0.85%
$500,000 – $999,999	0.85% - FP Fee waived
$1.000,000 – $1,999,999	0.75% – FP Fee waived
$2,000,000 +	0.55% - FP Fee waived

Investment Management Only

Account Value	% AUM Fee
$100,000 – $249,999	1.25%
$250,000 – $499,999	1.0%
$500,000 – $999,999	0.85%
$1.000,000 – $1,999,999	0.75%
$2,000,000 +	0.55%

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